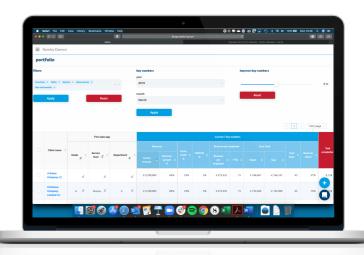


DATASHEET

The complete business advisory platform



Benefits

- Complexity made simple
 Clarity takes your clients' financial information and makes it easier to understand and drive insights, outputs, and the right strategic course of action
- Drive your firm's success
 Introduce or scale your advisory
 services, increase client
 retention, engage the team and
 increase recurring revenue and
 profits for your firm
- Strategy
 Clarity automates your advisory,
 reporting and insights workflow
 making it faster and easier to
 deliver, whilst getting the team
 involved, so that you can focus on
 your firm's strategic goals

Save time to focus on your own

Greater value for clients
Tell the right story with confidence and enable more of your clients to access valuable business advisory services at a price they can afford to pay

Clarity® is the complete business advisory platform that can help you introduce and create a profitable, repeatable and scalable business advisory service for your firm.

Our multi-award winning solution creates an additional revenue stream in excess of 40% for you, whilst increasing your bottom-line profitability by 125%.

In the past, business advisory hasn't properly leveraged the right combination of people, process and technology. It has been heavily reliant on partners or managers to deliver, there isn't enough time, it's difficult to scale and only the top x% of clients can typically afford.

Using Clarity adds significant value to your small business clients, at a price they'd love to pay.

"If you think that Clarity is just a piece of software, you're missing the point. It's a mindset, a different way of doing business and a shift in the way we talk about our firm to prospects and clients"

Graeme Tennick, Tennick Accountants - Best Digital Accountants 2020



Our solution

Clarity combines the power of:

- a technology-led platform to do the heavy lifting;
- hi-impact systems and processes to get the same great result every time for the firm and client;
- education, implementation and accountability programmes- beyond advisory, helping you and your firm; and
- member events and a vibrant community empowering your team, firm and clients to achieve success.









Business advisory - made simple











What is the gap?

Create a plan

Measure/monitor results v plan

The 7 Key Numbers that every business owner should know

clients are now?

The 5 Levers of Success

they get to?

Sensitivity analysis on the 5 Levers of Success

Action Plan Financial Plan Funding Plan Budget v actual Regular meetings Continuous improvement

Clarity 2020

clarity.

Features

- Know where your clients are with the 7 Key Numbers every business owner needs to know
- Collaborate with your clients on their 7 Key Numbers and the 5 Levers of Success, to help them understand what's possible and see the total effect of any changes on their profit and cash position
- Create action plan, growth and funding plans with your client, together with suggested tasks to enable your team drive accountability and help clients achieve their goals
- Learn and access systems, processes, template emails, agendas and checklists to build your ideal firm and deliver success to your clients
- Verify essential business documents and assets in clients' own data room ready for when they require borrowing, funding or exit
- Powerful insights all on one screen. Monitor key metrics, sort clients to segment them, filter clients to benchmark them and improve clients' numbers all at once to see what's possible for the firm
- Positions the implementation of other (reporting) apps to create the bigger picture and improve adoption
- Create a financial plan for all of your clients in minutes
- Help your clients get their business plans funded with our 3 step funding process
- Track budgets versus actuals to help clients continuously improve
- Education to upskill accountants is built into the system, to help your teams develop
- World class member success team and support to help your firm beyond advisory and access to a vibrant community

"In a year that has seen several newcomers disrupt the established order, Clarity swept past previous winners Float and Fluidly to win Forecasting, Planning & Analysis Software of the Year. The software was equally popular among business and practice users and was praised for its ease of use and value for money."

AccountingWeb.co.uk, Accounting Excellence Awards